



WINDSOR

COMPANY PROFILE

Bringing
architectural
hardware to
the world



WIND

**WELCOME
TO WINDSOR
ARCHITECTURAL
HARDWARE**

WELCOME TO THE WINDSOR
WORLD OF FINEST QUALITY
ARCHITECTURAL DOOR
FURNITURE AND ACCESSORIES.

Windsor is a family-based company that has been providing quality door furniture and accessories to building professionals since 1984.

Our exclusive collections are processed in our spacious New Zealand factory where they receive the Windsor touch – from specialty finishes to customisation.

Our vast warehousing system allows us to stock Australasia's most comprehensive portfolio of door, cabinet, window and letterbox hardware.

The Windsor team prides itself on the quality, innovation and breadth of our range – offering products to satisfy all tastes, needs and budgets.

Renowned for excellence, the Windsor name is based on vast industry experience, unparalleled standards of customer care, commitment to continuous improvement and a strong sense of corporate integrity.

OSOR



THE WINDSOR STORY

The Windsor story began in 1984 when Peter Hickmott decided to make the handle he'd envisioned for his front door.

The one he made looked good and functioned perfectly. Quality componentry and materials were used so it was built to last.

That quality is the foundation of the Windsor promise, as true today as it was then.

From a backyard garage selling to local cabinet makers, the business grew exponentially until Windsor became a market leader.

Finally in 2010 Windsor moved into spacious, purpose-built headquarters in Invercargill, New Zealand.



TODAY

The Windsor head-office houses administration and customer care; our marketing team; vast warehouse; customising, packaging and refinishing booths ... and the site is future-proofed for growth.

WIND

BUILDING STRONG, LONG-TERM CUSTOMER RELATIONSHIPS

From the outset, the company has nurtured an ethos that values relationships with all its customers, all the time.

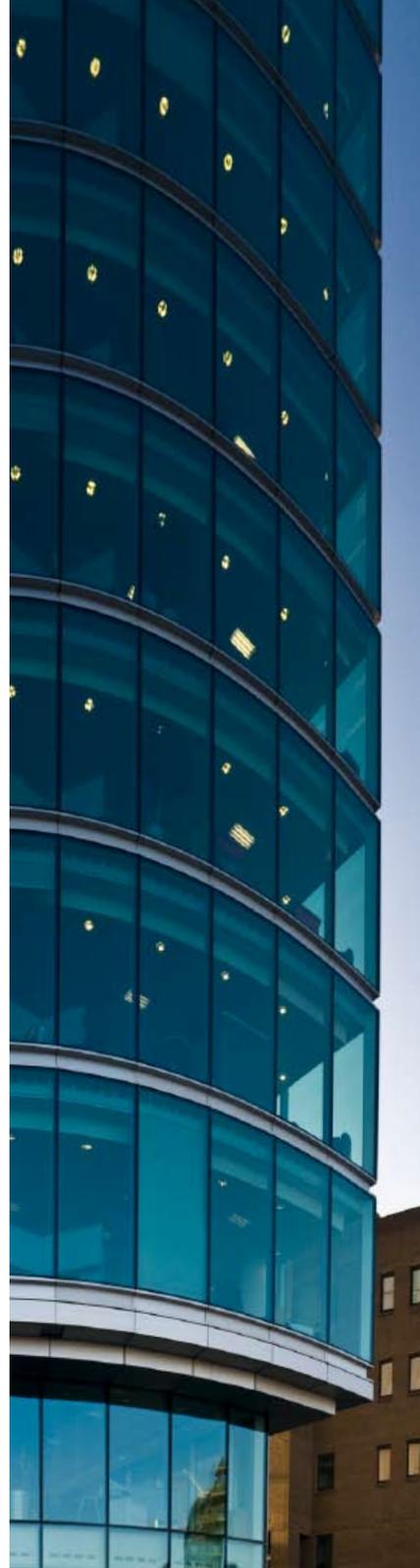
Relations are founded and fostered on integrity, honesty and loyalty and strategic, longstanding commitments. Windsor has been in partnership with many of its suppliers and customers since 1984 and still works on a person-to-person basis wherever possible.

RELATIONSHIPS ARE FOUNDED AND FOSTERED ON INTEGRITY AND LONG-TERM COMMITMENT

At Windsor our customers are clients; hardware stores and chains, architectural suppliers, aluminium fabricators, joiners and locksmiths; our many global supply partners; and our staff.

Our dedicated customer care team and regional representatives ensure we are tuned to the needs of our market so we can respond quickly to new trends.

OSOR





STRIVING FOR EXCELLENCE

We've always been about ingenuity and enhancement.

Whether it's working closely with an international manufacturer on a new design, recruiting a new member of the team, or modifying an imported product to suit local conditions or trends, we're keen scrutinisers of people, plant, product and processes – spotting the potential and directing the Windsor teams' passion towards perfection.

It's our relentless commitment to continuous improvement that has made the Windsor name synonymous with superior architectural and residential hardware solutions that complement perfectly the needs of our customers and our world.

WINDSOR HAS ALWAYS
BEEN ABOUT INGENUITY
AND ENHANCEMENT

WINDSOR

SUSTAINABLE ENVIRONMENTAL PRACTICE

WE BELIEVE IT'S OUR MORAL RESPONSIBILITY TO SAFEGUARD OUR ENVIRONMENT

We're privileged to operate in this corner of the globe. It's our moral responsibility to safeguard our natural environment both now and for future generations.

Wherever possible we minimise the impact our business has on the environment through sustainable practices and continuous improvements in environmental performance.

Most of the products we sell are made from recyclable materials.

Other company initiatives include active reduction of waste through streamlining; the reuse and recycling of packaging and materials; sourcing environmentally-responsible products; and awareness and implementation of resource, technology and energy efficiencies.

OSOR



SOLUTIONS

SUPERIOR SOLUTIONS IN ARCHITECTURAL AND RESIDENTIAL HARDWARE



Our comprehensive range is hand-picked to complement the highest standards of architecture the world has to offer.

Our internationally-sourced and often exclusive collections are further processed, receiving the Windsor touch, from specialty finishes to customisation.

Open the door and take a look within. The Windsor collection is in a class of its own.

- Entrance Pull Handles
- Door Furniture
- Door Accessories
- Cabinet Handles
- Privacy and Sliding Door Furniture
- Window Fittings
- Lock, Latches and Entrance Kits
- Letterbox and Gate Hardware
- Black Iron Accessories
- Numerals and Alphabets
- Wardrobe Options
- Hook and Bannister Brackets

WINDOR





THE WINDSOR TOUCH

The Windsor name is synonymous with quality and service.

For more than quarter of a century Windsor has combined technical expertise, design, materials and craftsmanship, with a product development process that is scrutinised and relentlessly refined at every stage.

The result? Consistent delivery of superior solutions that have appeal, functionality, durability and affordability.

When the solution demands exclusivity we can deliver that too, with our range of custom options and finishes.

We unquestioningly stand behind our range – guaranteeing products will meet, or exceed, our exacting standards and that of our customers.

Our people are dedicated to ensuring you receive the most prompt, responsive and professional service.

WINDSOR
—

THE WINDSOR PROMISE

Every day the Windsor Promise is delivered through our comprehensive range of aesthetically pleasing, reliable and enduring architectural hardware products and fittings – all solidly backed by bench-mark service and customer care.

“We aim to exceed the expectations of every customer by offering industry-leading customer service, greater adaptability and best value.”

WINDSOR



SUPERIOR SERVICE,
SOLUTIONS & STYLE IN
ARCHITECTURAL HARDWARE

Windsor Brass Ltd
PO Box 1595,
42-48 Arena Avenue
Invercargill,
New Zealand 9840

P: +64 3 214 0060

F: +64 3 214 0070

E: sales@windsorbrass.co.nz

www.windsorbrass.co.nz

WINDSOR

Printed in New Zealand using environmentally friendly
inks and paper from sustainably managed forests.